REQUEST FOR PROPOSALS (RFP)

RFP TITLE: DOWNTOWN EDINBURG STUDY

Introduction

The purpose for this study is to perform a traffic impact analysis (TIA) to analyze and evaluate the impacts of the proposed closure of Business 281 (Closner Blvd) between Cano St and McIntyre St in the City of Edinburg, Texas. The study will include analysis of existing conditions, proposed project with two-way traffic flow around the square, and proposed project with one-way flow around the square. The study will provide recommendations on the best traffic flow option and parking configurations.

Schedule of Events**

RFP Release Sunday, December 18, 2011
Deadline for Submittal of Questions Wednesday, December 28, 2011 @ 4:00 p.m. (CTZ)
Release of Response to Questions Friday, December 30, 2011
Deadline for Submission of Proposals Friday, January 6, 2012 @ 4:00 p.m. (CTZ)
Technical Committee Evaluations Tuesday, January 10, 2012
Technical Committee Interviews (Possible) To be determined…..
Policy Committee Approval of Selection - Permission to Enter into Negotiations Thursday, January 19, 2012
Technical Committee Cost Proposal Review Tuesday, February 7, 2012
Policy Committee Permission to Enter into Contract with Consultant Thursday, February 16, 2012
Contract Begins Monday, February 27, 2012
Project Completion Thursday, May 31, 2012
*The LRGVDC and HCMPO reserve the right, in its sole discretion, to change the above dates. Notices of changes to items directly impacting the Original RFP or proposal process will be submitted to each consultant of record as having received an RFP. Any changes to the timeline will require HCMPO Policy Committee Approval according to established policy.

**SUBMISSION OF PROPOSALS:**

Twenty-five (25) original **Technical Proposals** and One Electronic **must** be sealed and submitted as the offeror’s response, subject to the terms and conditions of this Request for Proposals (“RFP”), to:

(If hand delivered)  Mr. Victor Morales, Procurement Director  LRGVDC  301 West Railroad Drive  Weslaco, Texas 78596

(If Mailed)   Mr. Victor Morales, Procurement Director  LRGVDC  301 West Railroad Drive  Weslaco, Texas 78596

**RFP Title:**   Downtown Edinburg Study

**ALL PROPOSALS MUST BE RECEIVED IN THE OFFICES OF THE LRGVDC NO LATER THAN 4:00 P.M. CENTRAL TIME, FRIDAY, JANUARY 6, 2012.** The LRGVDC/HCMPO is not responsible for lateness or non-delivery of mail, carrier, etc., and the date/time stamp at the receptionist area of the LRGVDC shall be the official time of receipt. Proposals received late will not be returned.

Proposal contents considered confidential/proprietary by the Offeror, shall be clearly identified and subject to confirmation by the LRGVDC and HCMPO. Should the material not be deemed confidential/proprietary, the Offeror may withdraw the designated materials from consideration prior to review and the evaluation process.
Part I  GENERAL INFORMATION

1.1 Introduction

The LRGVDC/HCMPO, in close cooperation with the TxDOT, currently performs the transportation planning for the urbanized area in Hidalgo County area.

The LRGVDC/HCMPO is seeking a qualified consulting firm to perform a traffic impact analysis to analyze and evaluate the impacts of the closure of Business 281 including analysis of existing conditions, proposed project with two-way traffic flow around the square, and proposed project with one-way flow around the square. The study will provide recommendations on the best traffic flow option and parking configurations.

Selected Respondent(s) [“Selected Consultant” or “Consultant”, where singular includes plural of both terms] must be prepared to begin performance of any contract resulting from issuance of this RFP, on or about MONDAY, FEBRUARY 27, 2012.

1.2 The LRGVDC/HCMPO Responsibilities

The LRGVDC/HCMPO shall pay no costs or other amount incurred by any entity in responding to this RFP. The LRGVDC/HCMPO reserves the right, in its sole discretion, to select one or more qualified responses to this RFP without discussion of responses with respondents. The LRGVDC/HCMPO reserves the right to refuse and reject any and all submitted proposals and to waive any and all formalities or technicalities and to accept the proposal(s) considered the best and most advantageous to the LRGVDC/HCMPO.

All proposals will become part of the LRGVDC/HCMPO’s official procurement files, and will be available for public inspection. The LRGVDC/HCMPO will work with the Selected Consultant to help ensure that the Downtown Edinburg Study will be of the highest quality and acceptable to the LRGVDC/HCMPO.

1.3 Respondent Responsibilities

Qualified, independent consultants are invited to submit proposals in accordance with this RFP. Proposals must address all specifications. Selected Consultant will organize the project under the direction of the HCMPO. Selected Consultant will be liable, both individually and severally, for the performance of all obligations under the Downtown Edinburg Study and will not be relieved of non-performance of any subcontractor. Selected Consultant will be the sole point of contract responsibility. The LRGVDC will look solely to the Selected Consultant for performance of the Downtown Edinburg Study.
1.4 Point of Contact

Questions concerning this RFP must be made in writing and addressed to Victor Morales, Procurement Director, LRGVDC, 301 W. Railroad Ave, Weslaco, Texas 78596, fax: (956) 682-3295. Upon issuance of this RFP, employees and other representatives of the LRGVDC/HCMPO will not answer questions or otherwise discuss the contents of this RFP with any potential respondents or their representatives. Failure to observe this restriction may result in disqualification of any subsequent proposal. This restriction does not preclude discussions unrelated to this RFP.

1.5 Written Questions and Official Responses

All Inquiries and Questions concerning this RFP must be made in writing and address to Victor Morales, Procurement Director no later than 4:00 p.m. (CTZ), Wednesday, December 28, 2011. Telephone inquiries will not be accepted. Questions may be submitted by fax and or E-mail. The LRGVDC will post its responses to the questions received by the deadline electronically on the HCMPO’s web page (www.lrgvdc.org) on or about Friday, December 30, 2011, or as soon thereafter as practical. The LRGVDC will fax copies of its official responses to those respondents specifically requesting a copy by fax or E-mail.

If the respondent discovers any ambiguities, conflicts, discrepancies, exclusionary specifications, omissions, or other errors in this RFP, respondent must immediately notify the Procurement Officer. If a respondent fails to so notify the Procurement Director, such respondent submits a proposal at its own risk and under such conditions. If the respondent is awarded the contract, then it is not entitled to additional compensation, relief, or time by reason of the error or its later correction.

1.6 Deadline for Submission of Proposals; Copies

Twenty-five (25) original Technical Proposals and one Electronic must be submitted to and received by the LRGVDC Procurement Director no later than 4:00 p.m. (CTZ), on Friday, January 6, 2012. Faxed responses are not acceptable. Proposals received after the deadline will not be accepted. The LRGVDC will not consider proposals from respondents that do not submit timely proposals. Respondents are solely responsible for verifying the LRGVDC’s receipt of their proposals by the deadline specified above. Late proposals will not be considered under any circumstances.

The selected firm should be ready to submit one (1) sealed Cost Proposal at a moment’s notice.
1.7 **Right to Amend, Modify or Withdraw the RFP**

The LRGVDC/HCMPO reserves the right, in its sole discretion, to amend, or modify any provisions of this RFP, or to withdraw this RFP, at any time prior to the award of the Downtown Edinburg Study, if it is in the best interest of the LRGVDC and HCMPO. The decision of the LRGVDC/HCMPO, or its designee, shall be administratively final in this regard.

1.8 **Time**

The times stated in this document refer to Central Time Zone (CTZ) where appropriate, unless otherwise stated in this document. The LRGVDC’s regular office hours are 8:00 a.m. to 5:00 p.m. (CTZ), Monday through Friday, except State and LRGVDC holidays.

**PART II PROJECT SCOPE, DELIVERABLES AND PERFORMANCE CRITERIA**

2.1 **Scope of Services**

The scope of this study is to perform a traffic impact analysis to analyze and evaluate the impacts of the closure of Business 281 (Closner Blvd) between Cano St and McIntyre St in the City of Edinburg, Texas. This study will include analysis of existing conditions, proposed project with two-way traffic flow around the square, and proposed project with one-way flow around the square. The study will provide recommendations on the best traffic flow option and parking configurations.

The project is located at an eight intersection square block surrounding the Hidalgo County Courthouse in the City of Edinburg. The primary roads of interest include Closner Blvd, University Drive, Cano Street, and McIntyre Street.

2.1.1 **Traffic Data Collection**

The successful consultant will collect traffic movement counts for the existing signalized intersections around the Hidalgo County Courthouse. These intersections include:

- US Bus. 281 (Closner Blvd) at Cano St.
- US Bus. 281 (Closner Blvd) at McIntyre St.
- Cano St. at 10th Ave.
- Cano St. at 12th Ave.
- SH 107 (University Dr.) at 10th Ave.
- SH 107 (University Dr.) at 12th Ave.
- McIntyre St at 10th Ave.
- McIntyre St at 12th Ave.
Traffic movement counts will be obtained at each intersection for the following peak hour periods:

- 7:00 – 9:00 AM
- 11:00 AM – 1:00 PM
- 4:00 – 6:00 PM

The consultant will also perform an existing conditions inventory to collect existing roadway geometry, existing traffic signal equipment, and existing parking inventory around the square. These inventories will be used to establish geometry parameters needed to develop a traffic model. The parking inventory around the square will be utilized to evaluate the impacts of the proposed project on parking.

2.1.2 Develop Network Traffic Model of Existing Conditions

The interested consultant will utilize traffic data obtained in the previous Task to develop a network traffic model of existing conditions using SYNCHRO computer software. The existing roadway geometry, existing traffic signal timing information and existing phasing for each of the eight intersections under study will be used in the development of the network model.

The network model will be calibrated using existing travel times and speed data and will replicate existing conditions and traffic flows. The development of this model will enable the consultant to perform analysis of the various scenarios for this Traffic Impact Analysis.

2.1.3 Traffic Analysis

The consultant will utilize the network traffic model developed in the previous Task to perform analysis of two distinct traffic scenarios. These scenarios include:

- Proposed closure of Closner Blvd with a two-way traffic flow around the square
- Proposed closure of Closner Blvd with a one-way traffic flow around the square

The traffic model will be adjusted to reflect the proposed project and traffic conditions for each scenario. The model will provide Level of Service (LOS) information for each of the intersections for each scenario. The level of service will be used to compare to existing conditions results. The consultant will also evaluate parking around the square under each of the analysis scenarios. The consultant will consider parallel and angled parking configurations in determining optimal parking.
2.1.4 Traffic Simulations

The interested consultant will utilize the SYNCHRO computer software to develop traffic simulations of existing and proposed project conditions. The traffic simulations will include each of the study intersections and will be used for visual evaluation and demonstration of the expected traffic flows under each of the studied scenarios. Traffic Simulations of the following will be developed:

- Existing Street Network
- Proposed Street Network (One-Way Flow)
- Proposed Street Network (Two-Way Flow)

The consultant will utilize the developed simulations to present animation of the recommended traffic flow scenario. The consultant will also present an animation of the before and after traffic conditions.

2.1.5 Traffic Impact Analysis Report

The consultant will prepare a Traffic Impact Analysis report which shall include the results of the various analyses performed on this study. The report will contain the following diagrams and exhibits:

- Diagrams illustrating existing conditions
- Diagrams illustrating projected conditions
- Diagrams illustrating recommended conditions
- Photographs of the study area
- SYNCHRO Output Summary Reports
- Turning Movement Count Sheets

Part III PROPOSAL EVALUATION AND SELECTION PROCESS

3.1 Evaluation Process

The HCMPO will establish a Technical Proposal Review Committee (TPRC). The TPRC will be comprised of employees of the HCMPO and may include other impartial individuals who are non-HCMPO employees. (i.e. TxDOT and Technical Committee Members, etc.)

The TPRC members will independently review all proposals for compliance and thoroughness. Upon completion of the independent reviews each TPRC member will individually score each proposal. The Procurement Director will then collect all scores and aggregate the scores of all members and rank the technical proposals.

After the technical proposals have been ranked, the TPRC will have the option to interview the top three (3) candidate(s). After the interviews have been conducted,
the TC will then prepare and make a recommendation of the top three (3) ranked Technical Proposals to the Policy Committee. After the recommendations have been presented to the Policy Committee, the Policy Committee will have the final decision on the selection of the Technically Preferred Consultant.

3.2 Evaluation Criteria

The evaluation criteria will consist of three parts.

3.2.1 Part 1 Scoring of the Technical Proposal

Scoring of the Technical proposal will be based on a one hundred (100) point scale and will be conducted by the Technical Proposal Review Committee.

Categories that will be considered include, but are not limited to, the following:

- The firm’s response to the RFP,
- The firm’s capability to undertake the project and
- The utilization of available resources, etc.

Based upon the scores received from this review process, firms will be short-listed. The firms listed in the short-list may be notified as to when they will be requested to participate in the second part of the evaluation process.

3.2.2 Part 2 Oral presentation and Question and Answer Session (If necessary)

The top three (3) ranked firms may be contacted to provide an oral presentation and to provide responses to a question and answer session.

3.2.3 Part 3 Final Tabulation

Based upon the aggregated scoring of the written technical proposal, oral presentation, and responses to the question and answer session, the top ranking firm(s) will be recommended, in order of ranking, to the Policy Committee for approval of the selected firm.

The Policy Committee has the final decision on approving the recommendation of the Technical Committee’s ranking of firms.
3.3 Selection Process

Upon selection of an apparent Selected Consultant by the Policy Committee, the LRGVDC Staff will proceed with the contract negotiation and attempt to finalize a contract with the apparent Selected Consultant. The HCMPO anticipates that these negotiations will involve very few issues and will be expedited; however, if a contract cannot be successfully negotiated within a reasonable period of time, contract negotiations will be terminated, and negotiations with the next highest-ranked respondent may commence. This process may continue until a contract is signed or this RFP is withdrawn. However, the LRGVDC and the HCMPO reserves the right, in their sole discretion and at any time upon failure of negotiations, to reissue or withdraw this RFP rather than continue with negotiations. The HCMPO reserves the right to reject any and all proposals.

As soon as possible thereafter the execution of a written contract with the Selected Consultant, all other respondents will be provided with formal notification.

Part IV DELIVERABLES

4.1 Project Deliverables

The interested consultant will provide a Traffic Impact Analysis report with recommendations on the scenario that has a lesser impact on traffic flow. The study report will also provide a recommendation on parking.

The study report will include narratives for each of the following sections:
- Introduction
- Roadway Features and Traffic Characteristics
- Traffic Data
- Traffic Circulation
- Traffic Analysis
- Parking
- Conclusion
- Recommendations
- Appendix

The consultant shall, at a minimum, deliver to the LRGVDC/HCMPO twenty-five (25) copies of the Traffic Impact Analysis report. Additionally, the consultant will provide a CD with a copy of the Traffic Simulations for the developed street network and each of the studied scenarios.
Part V  TECHNICAL PROPOSAL REQUIREMENTS

The required contents and limitation for preparation of the technical proposal are described in this section. Failure to provide the requested information or adhere to any state limitations may result in disqualification of the submitted proposal. A total of twenty-five (25) original copies of the Technical proposal and One Electronic must be submitted to the address given in the cover letter.

5.1 Requirements

The required contents for the Technical Proposal are presented below in the order they should be incorporated into the submitted document.

5.1.1 Understanding of the Proposed Project

This section should demonstrate the consultants understanding of the project needs, the work required, and any local issues or concerns. This description should be concise, candid, and is limited to 3 pages in length.

5.1.2 Proposed Work Plan

The consultant should present the proposed work plan necessary to complete the work itemized under the scope of service. The proposed work plan should address each of the specific work elements described in the scope of service, but the consultants may propose additional work beneficial to completing the update of the Downtown Edinburg Study. Where appropriate, the methodology to be used to accomplish a specific task should be described. There is no page limitation for this section, but consultants are encouraged to be concise.

5.1.3 Schedule

A proposed schedule for completing each task should be provided. For each review proposed by the consultant, the schedule shall reflect the maximum allowable review time available to maintain the proposed schedule. The schedule shall also reflect expected dates for deliverables.

5.1.4 Firm Qualifications

This section should include a description of the firm’s most recent or applicable traffic impact analysis projects. For each project, a client contact name and phone number should be included for reference purposes. Additionally, the names of the personnel proposed for this project who participated in the listed projects should be provided. This project list is limited to 5 pages.
5.1.5 Personnel and Staffing

The consultant should provide an organizational chart for the project and a summary paragraph of the project work to be performed by each proposed staff member. Biographic summaries that highlight the experience relevant to the specific project responsibilities should be provided for all proposed personnel. This section should highlight personnel’s experience with the proposed technology. There is a one (1) page limitation for each biographic summary provided.

5.1.6 Required Certification and Submittal

This section will contain any certification(s) and assurance(s) as required by TxDOT, the HCMPO and the Federal Highway Administration (FHWA). If the firm wishes to claim DBE credit the proposal must contain a DBE certificate.

5.1.7 Tools, Equipment and Supplies

The consultant shall provide tools, equipment, supplies, materials, employees, management, and any other item or services as may be necessary in order to enable the consultant to provide the services required under the scope of service.

Part VI Technical Proposal Format

6.1 Introduction

Proposals must be complete; failure to provide all required information may result in disqualification of the proposal. Conciseness and clarity if content are required; vague and general proposals will be considered non-responsive, and will result in disqualification. Proposal pages must be numbered and contain an organized, paginated table of contents corresponding to the section and pages.

The objectives of the technical portion of the respondent’s proposal are to demonstrate:

- The experience and expertise of respondent’s personnel and respondent’s subcontractor personnel to complete all required deliverables under the Contract.
- Respondent’s ability to logically plan and complete their reviews; and
- Respondent’s ability to successfully deliver their review results.

Respondent must demonstrate their understanding of the critical elements of a performance review by specifically addressing and describing respondent’s approach to providing the required, service and deliverable listed; the staffing and
resources that will be devoted and required to fulfill each task; the proposed time schedule required to complete each task.

6.2 General Organization of Proposal Contents

6.2. A Transmittal Letter

Respondent must submit with its proposal a transmittal letter that identifies the entity submitting the proposal, and includes a commitment by the entity to provide the services required by the LRGVDC and the HCMPO. The transmittal letter must state that the proposal is valid for ninety (90) days for the deadline for delivery of the proposals to the LRGVDC. Any proposal containing a term of less than ninety (90) days for acceptance from this deadline will be rejected as non-responsive.

The transmittal letter must be signed by a person legally authorized to bind the respondent to the representations as set forth in the response. In the case of a joint proposal, each part must sign the transmittal letter. Respondent also must indicate, in its transmittal letter, why it believes that it is the most qualified respondent to provide the requisite services.

6.2. B Executive Summary

Respondent must provide an executive summary of its proposal and a representation that the proposal addresses all of the requirements of this RFP. The executive summary must not exceed four (4) pages, and must represent a full and concise summary of the contents of the proposal. The executive summary must not include any information concerning the cost of the proposal. Respondent must identify any services that are beyond those specifically requested. If respondent is providing services that do not meet the specific requirements of this RFP, but in the opinion of the respondent are equivalent or superior to those specifically requested, any such differences must be noted in the executive summary. However failure to provide the services specifically required may result in disqualification of the proposal. The executive summary must include the consultant’s understanding of the project.

6.2. C Proposed Subcontractor(s) Identifying Information and Statements

Proposals must identify any subcontractors, and outline the contractual relationship between Selected Consultant, respondent and each joint respondent or proposed subcontractor. Respondent must also, if selected for award of the contract, provide the LRGVDC with a copy of any proposed subcontract at least thirty (30) days in advance. The LRGVDC reserves the right, in its sole judgment and discretion, to approve or
disprove any such subcontract. Respondent must provide statements from each of its proposed subcontractors, signed by an individual authorized to legally obligate each subcontractor, attesting to the fact that it will provide the services as represented in respondent’s proposal. Respondent must disclose, at the LRGVDC’s request, any information regarding proposed subcontractors.

6.2. D Cost Proposal  To be submitted in a separate and sealed envelope at a later date.

Respondent must include with its proposal all proposed costs for the Plan, including personnel costs, travel, and all other out of pocket expenses required to perform the Plan. Respondent must include in its cost proposal all costs and expenses associated with its attendance at and participation in, all meetings as requested in this RFP.

Proposed costs must be detailed by proposed respondent and subcontractor personnel to provide services under the Plan Contract. Selected Consultant must provide any equipment, software, data communication lines, or other materials required to complete the Project.

The LRGVDC reserves the right in its sole discretion, to require the Selected Consultant to post a performance bond. The total cost subject to evaluation will not include the cost of a performance bond.

Part VII  Cost Proposal Format and Requirements

The technically preferred respondent must identify each person and their firm (respondent or subcontractor); the proposed hourly rates and number of hours for each person by content section; the total number of hours, fees, and other expenses for each person; and the total costs. The Cost Proposal must include all costs that the respondent proposes to be authorized for payment by the LRGVDC under the Plan contract. Cost Proposal will be broken down and include a breakdown Profit Rate from Overhead.

Part VIII  GENERAL TERMS AND CONDITIONS

8.1 Rejection of Proposal Response

The LRGVDC may reject a proposal response if:

- The consultant misstates or conceals any material fact in the proposal.
- The consultant does not strictly conform to law or the requirements of the RFP.
The LRGVDC may reject any and all proposal responses, and may reject any part of a proposal response. The LRGVDC may also waive any irregularities in any response whenever it is deemed in the best interest of the LRGVDC to do so.

8.2 Withdrawal or Modification of Proposal Responses

Proposal responses may be withdrawn or modified prior to the deadline for submission if the request to do so in writing and on the letterhead of the consultant. Persons bearing such requests must show positive identification of authorization to submit the request. Proposal responses and requests for withdrawal or modification received after the deadline for submission of responses will not be accepted.

8.3 Clarification/Exceptions to Proposal Specifications

Any consultant in doubt as to the true meaning of the specifications, or other proposal documents or any part thereof, may submit a request for clarification to LRGVDC on or before Wednesday, December 28, 2011 at 4:00 p.m. All such requests shall be made in writing and the person submitting the request shall be responsible for its prompt delivery.

Any interpretation of proposal documents, if made, will be by Addendum duly issues. A copy of such Addendum will be faxed to each person receiving a set of proposal documents. The LRGVDC will not be responsible for any other explanation or interpretation of the specifications made or given prior to the award of the contract.

Prospective consultants are advised that the required bidder’s conference is the forum through which prospective consultants are invited to offer comments and suggestions for consideration by the LRGVDC.

8.4 Protest Procedures

A written complaint must be sent by certified mail to LRGVDC’s Procurement Officer within seven (7) business days and shall identify the following:

- Name, mailing address and business phone number of the complainant
- Appropriate identification of the RFP being questioned
- A precise statement of reasons for the protest
- Supporting exhibits, evidence or documents to substantiate any claims

The protest must be based on an alleged violation of LRGVDC’s procurement procedures, a violation of Federal or State law (if applicable), or a violation of applicable contract agreements to which LRGVDC is a party. Failure to receive a procurement contract award from LRGVDC, in and of itself, does not constitute a valid protest.
LRGVDC will provide a response to the protest within fourteen (14) business days that clearly states its position regarding the protest.

8.5 Commencement of Work

Commencement of work will begin once the Notice to Proceed has been issued.

8.6 Inquiries and Administrative Guidance

Questions on this RFP must be made in writing to:

Victor Morales  
Procurement Director  
Lower Rio Grande Valley Development Council  
301 W. Railroad Avenue  
Weslaco, Texas 78596  
Or faxed (typed) to (956) 682-3295

Copies of all correspondence of a contractual nature should be sent clearly marked on both the document as well as the covering envelope with the RFP Name. Deadline for questions and inquiries will be **Wednesday, December 28, 2011 at 4:00 p.m. CTZ.**

LRGVDC will issue replies and any other changes by addendum (amendment) and fax them to all parties recorded by LRGVDC as having received the RFP. All such addenda (amendments) issued by LRGVDC prior to the time that proposals are received shall be considered part of the RFP, and the respondents must be required to consider and acknowledge receipt of such in their proposals.

Only replies by formal written addenda (amendments) must be binding. Oral and other interpretations or clarifications will be without legal effect. The respondent must acknowledge receipt of all addenda (amendments) by completing and faxing the Addendum Response Form to LRGVDC at (956) 631-4670.

The information provided herein is intended to assist consultants in the preparations of proposals necessary to properly respond to this RFP. The RFP is designed to provide interested consultants will sufficient basic information to submit proposals meeting minimum requirements, but is not intended to limit a proposal’s content or to exclude any relevant or essential data there from. Consultants are at liberty and are encouraged to expand upon the specifications to evidence service capability under any proposal.
Contact for Contract Administration

For use in the event that your firm receives a contract as a result of this RFP, please designate on the attached form, the person whom the LRGVDC may contact, during the period of the contract, for prompt action on matters pertaining to your administration of the contract.

AUTHORIZED ADMINISTRATOR:

NAME: __________________________ TITLE: ________________

ADDRESS: _________________________________________________

________________________________________________________________

________________________________________________________________

________________________________________________________________

TELEPHONE NO.: _______________________ FAX: ____________

INTERNET EMAIL ADDRESS: ________________________________

Contact for Authorized Negotiator

The person designated below will be authorized to negotiate terms, conditions, and pricing on behalf of your firm until a contract is awarded and can contractually commit your firm.

AUTHORIZED NEGOTIATOR:

This person is authorized to contractually commit your firm.

NAME: __________________________ TITLE: ________________

ADDRESS: _________________________________________________

________________________________________________________________

________________________________________________________________

________________________________________________________________

TELEPHONE NO.: _______________________ FAX: ____________

INTERNET EMAIL ADDRESS: ________________________________